

NOTE BEFORE PROCEEDING:

1. *The following is in the interest of utmost transparency on the part of KWSG. Transparency in decision making is a critical operational guideline and a key value. Both the KP³ Bureau and the KWSG understand it is in our best interest to uphold it at all times.*
2. *However, these criteria are not permanent and may change to reflect new operational environments and needs of the KWSG and/or people of Kwara State.*
3. *This only represents a minimum expectation of the ideal potential partner. Should any project require additional specific technical assessments, all bidders/applicants will be made aware.*

YOU HAVE REVIEWED THE WEBSITE, AND...

- You have a project concept (developed or undeveloped) that has not yet been identified i.e. not in the PPP Project Pipeline.
- You have an idea for a completely different sector that is not featured on the website. If so, identify the following:
 - I believe my project complements this/these sectors (list all that are relevant): _____

 - My project is completely independent.
- Proposed project deal structure (execution methodology) option(s) falls within the KWSG-Eligible PPP Models, for example:
 - DBFOM [Design-Build-Finance-Operate-Maintain]
 - BOT [Build-Operate-Transfer]
 - O&M [Operate & Maintain]
 - Concession
 - Others: _____

If you are unable to identify the model, then your project may not be a PPP. Alternatively, you may still need to think the through the solution and concept to determine fit with the PPP concepts. You are advised to go through the website again for more clarity on what a PPP is and the KWSG's priority areas.

You may forward the proposal to projects@kwarap3.gov.ng for suggestions on how to develop the idea. Please be advised that projects that fall under this category may not be treated as per the indicative timelines on the website.

If you provided a response to any 2 of the 3 inquiries (one of which must be the last inquiry), proceed to fill the form and scan/email to invest@kwarap3.gov.ng. Fill a different form for each project you are interested in.

Submitting Entity	
Contact Person(s)/Title(s)	
Email/Telephone Contact(s)	

Project / Program Name	
Main Sector(s) Impacted	
Project Value (overall and in phases if applicable) if in currency other than Naira (₦), indicate exchange rate and convert to Naira	

PROJECT & APPLICANT BRIEF FOR UNSOLICITED PROJECTS

About the Company/consortium
 This section provides a brief description of the project sponsor(s) expertise and capacities.

Number of Years in Industry	
Knowledge of & Technical Experience in PPP	
Organizational Strength People, Partnerships, Outsources functions, etc. pertinent to project	
For Consortium Only	
Purpose of the consortium	<input type="checkbox"/> For this project only <input type="checkbox"/> Previously existing for execution of PPP projects i.e. with a track record of executed PPP projects. If so, list projects that have reached financial close in the last 24 months (project & value): i. _____ ii. _____ iii. _____ iv. _____ v. _____ vi. _____
Constitution Partners, Stake & Roles	

PROJECT & APPLICANT BRIEF FOR UNSOLICITED PROJECTS

Project Overview & Key Features

This section provides a brief description of the PPP project or program. Project characteristics must be aligned with KWSG's goals, work plan, eligibility criteria, etc. Review website for details and context.

Scope	<input type="checkbox"/> Single, small project <input type="checkbox"/> Bundle of smaller projects <input type="checkbox"/> Large project in multiple phases
Land size & Infrastructure Assets Required <ul style="list-style-type: none"> - Indicate locations if already existing and identified - Indicate treatment of the land and assets (i.e. concession, lease, purchase, etc.) 	
Extent of work & Useful Life	<p>Which of the following best describes your intended activities?</p> <input type="checkbox"/> Refurbishment/Renovation <input type="checkbox"/> Facility expansion projects (Brownfield Developments) <input type="checkbox"/> new asset development (Greenfield development) <input type="checkbox"/> Combination (select those that apply) <input type="checkbox"/> To be determined
Deal Structure Provide more details on project deal structure (execution methodology) option(s)	<p>How many years is the expected average useful life of the assets to be utilized (whether new or refurbished)?</p>
Role & Risk Sharing What is the proposed role and complementary risk allocation/sharing between the company/consortium and KWSG?	
What is the financing plan? If this is an SPV, indicate the equity contribution of each partner as follows: Name, proposed equity and/or debt contribution	

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<p>Expected KWSG non-cash contributions What are other expected non-cash KWSG contributions?</p>	
<p>Comparative Need</p> <ul style="list-style-type: none"> - How does this project meet a more urgent need than others in the pipeline? - What current environmental factors support this above other projects in the pipeline for the sector? - What innovations are brought to bear in this project and what are the cost savings (immediate and/or over the asset life)? 	
<p>Expectation Management What are the critical operations and maintenance-related risks and success factors?</p>	
<p>Financial Returns on Investment</p> <ul style="list-style-type: none"> - Company’s required ROI and Payback period - KWSG’s ROE (if applicable) 	
<p>Value Addition Specify the deliverables of this project and identify the corresponding gains to the public users and the KWSG</p>	
<p>Sustainability</p>	<ul style="list-style-type: none"> i. Does the project have inherent scope to generate any revenue? _____ ii. How much is retained in the asset/service after profits have been deducted? _____