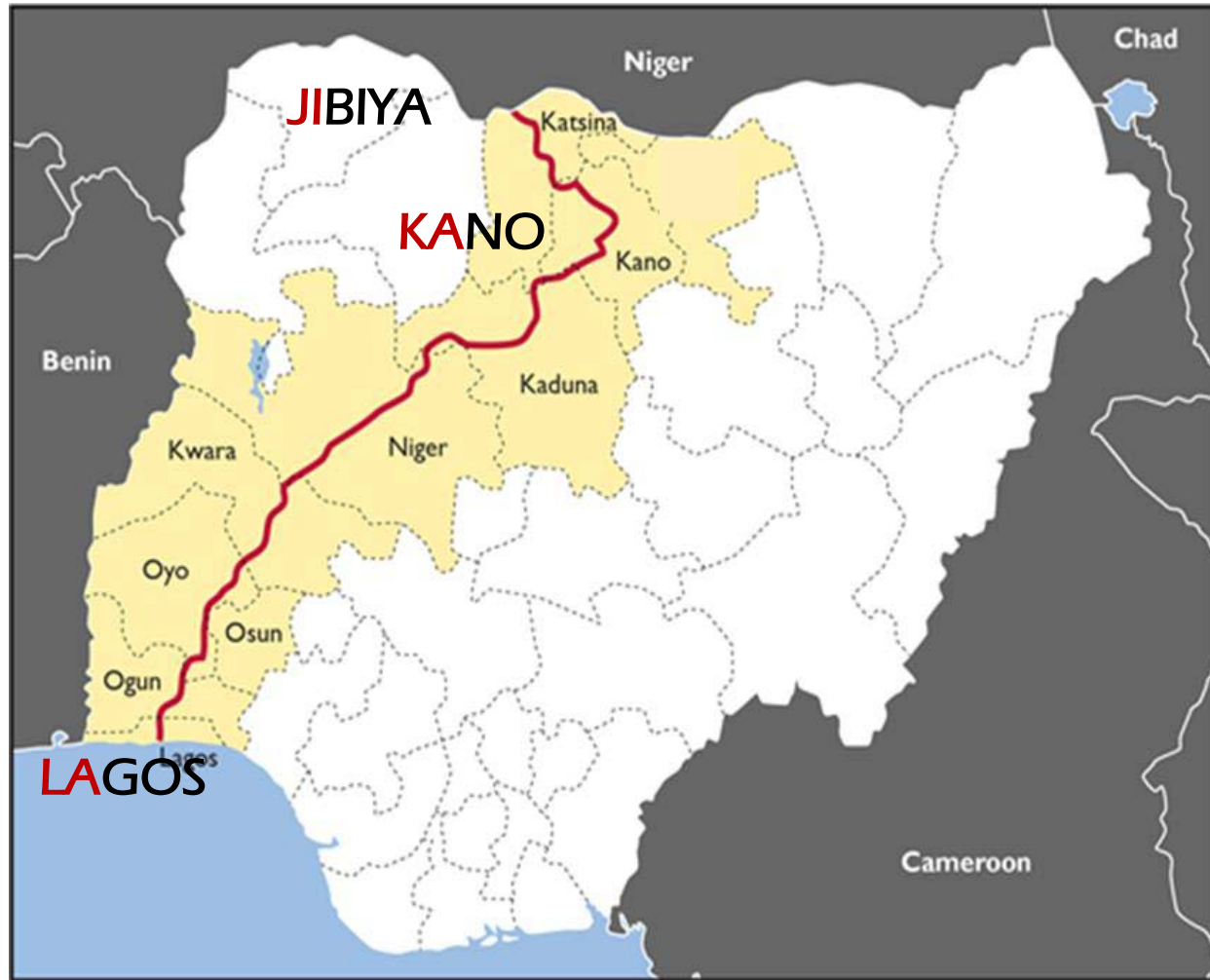




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# LAKAJI Corridor

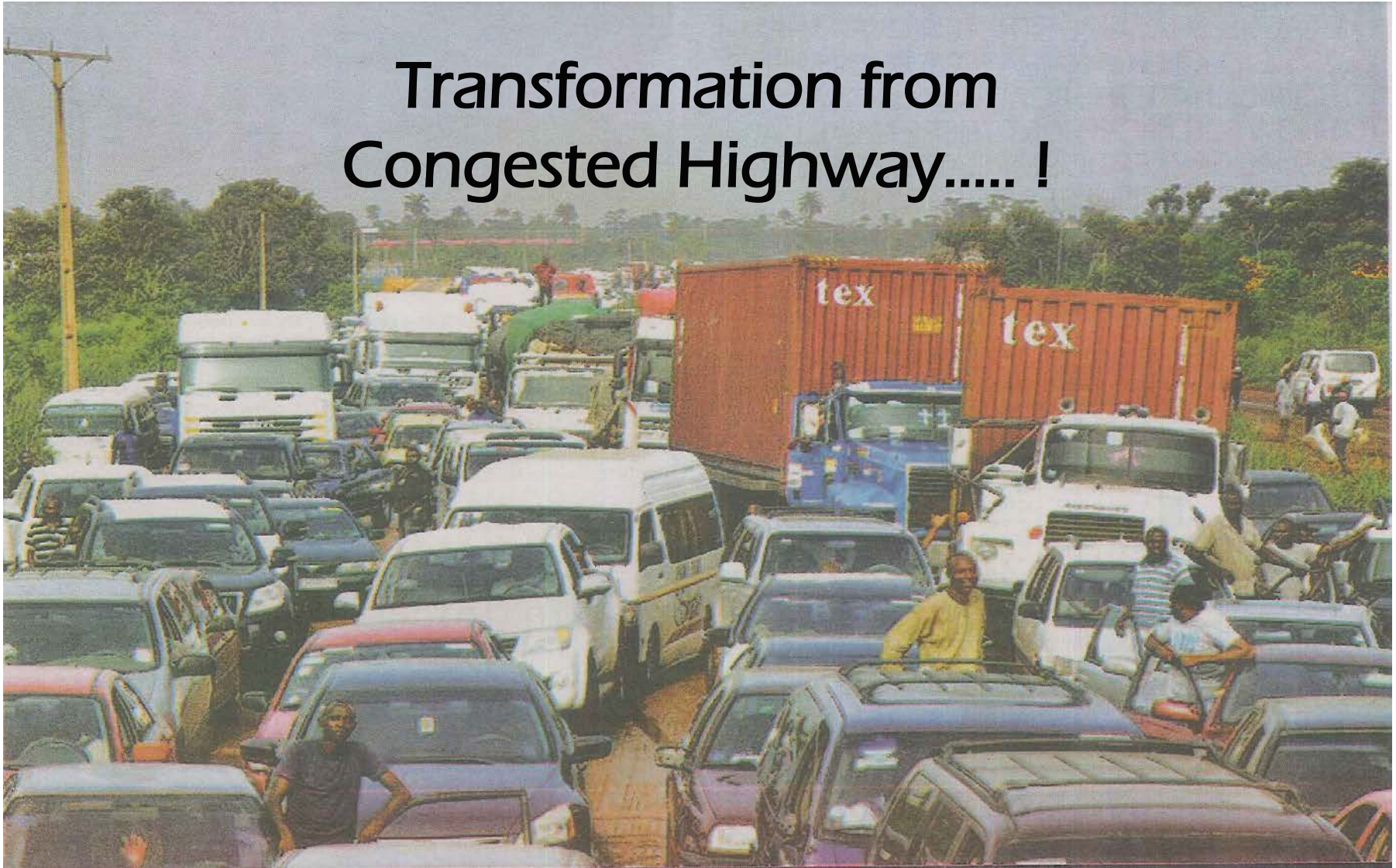




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# Transformation from Congested Highway..... !





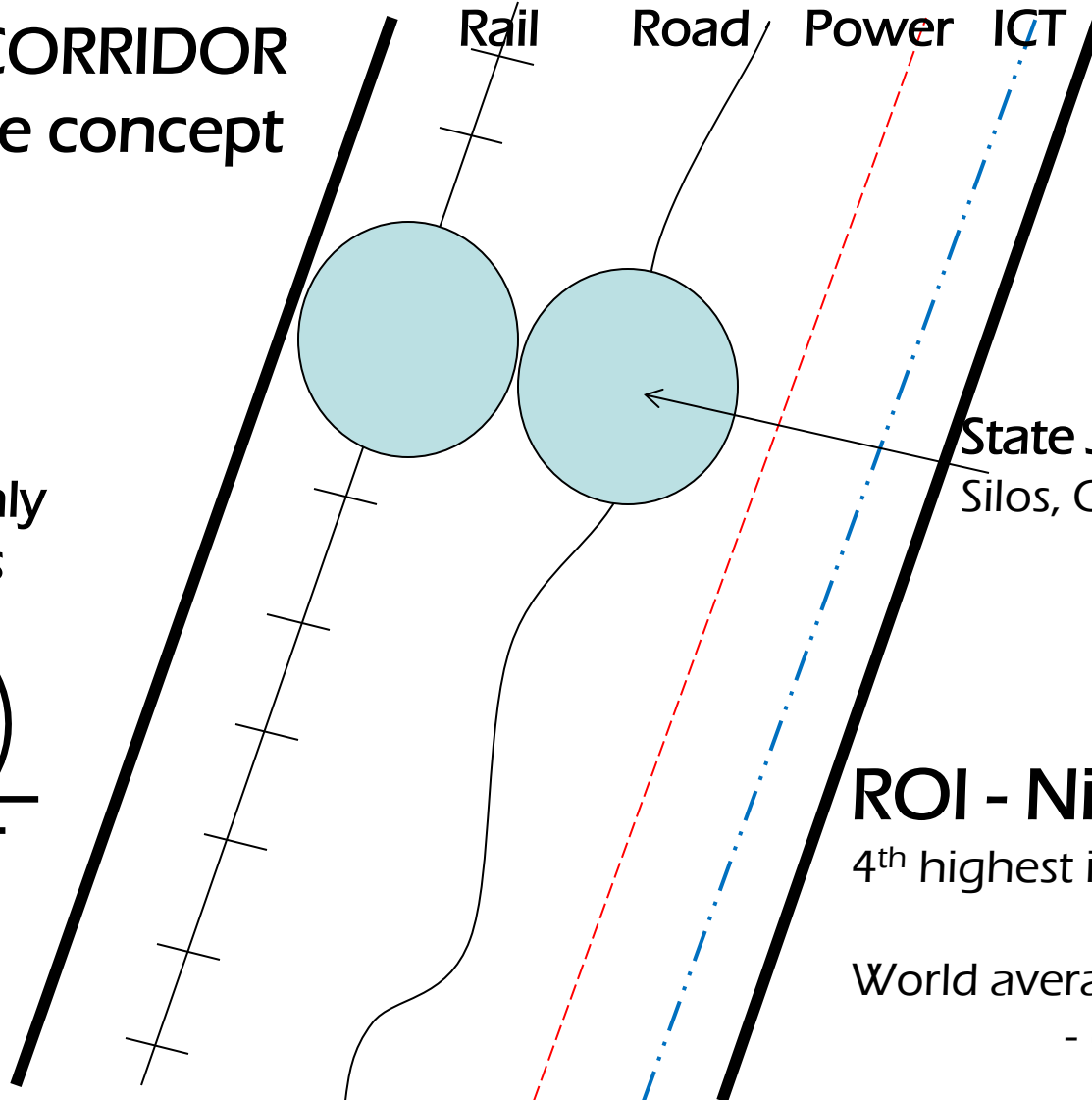
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# ..... to Multimodal Trade Expressway

## LAKAJI CORRIDOR - laminate concept

Freight-only  
airport/s



State Junction / cluster  
Silos, Cold Storage etc.

**ROI - Nigeria; 35 %**  
4<sup>th</sup> highest in the world !

World average; 7.7%  
- UN figures



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# LAKAJI CORRIDOR - Investment Mega-Attractor



**Designated Free  
Zone - full length of  
Corridor**



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# Investment Mega Attractor !

- **LAKAJI Corridor** - Backbone of trade
- **35% ROI, Nigeria** v 7.7% World Average
- **Large Domestic Market** -170m consumers
- **Regional Market Access** – 385m consumers





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# State Junctions

- Major Off-Corridor Ag-producing states (e.g. Benue)
- Cold Stores
- Silos
- Agri-Business Processing Units
- OSS - Government services; licenses, permits etc.
- Customs
- Workforce training & development centers
- Technical Universities - sector specialism
- Testing labs
- Supplier aggregation
- Freight forwarding, export and logistics support
- Major utilities; power, water, recycling waste
- BDS services
- Commercial services
- New residential areas



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# RAIL - Benefits

- **Predictability**
- **Speed**
- **Competitive cost**
- **Environment dividend** (decongests roads)
- **Min. breakdowns**
- **No road blocks**
- **Pilferage** - reduced
- **Cold Chain** - big potential
- **Containerization** - faster handling of volume
- **Port Access** - Better/faster, Lagos
- **Attractive to investors** - predictability & speed (more credible)
- **Major Investment (Rail)** - underway





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# ICT - impact

- **Tracking trucks** remote mgt. decrease down time
- **Ag extension** - 'Lab to local' (farm) , yield & productivity
- **Out-grower aggregation** - 'kiosk' system, s/line crop collection
- **PPP** - to bring ICT to large farms along the corridor
- **Incident Mapping System**
- **OSS** for farmers and services
- **Logistics** - rapidly improves time and cost parameters





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# CZAR - to spearhead development

Leadership, holistic (*end-to-end*) approach, charisma, communication/media savvy, vision (long term), driver, public/private gravitas, politically 'safe'



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# NEXTT - role in making this happen

- Connectivity, Facilitation, Marketing

## Three strands;

1. LAKAJI Agricultural Growth Corridor Improvement
2. Trade Policy and Trade Facilitation Support
3. Expanded Export Support



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# Impact / Results

- Speed to market - dramatically improved
- Wastage on perishables - diminished
- Cost to transport goods - reduced
- Competitiveness - increased
- More Investment
- Greater employment
- Domestic & export - growth

**LAKAJI Corridor platform - brings everything together**



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# LAKAJI Corridor

LAKAJI Agricultural Growth  
Corridor Investment Summit  
2013

August 28-29 | Abuja, Nigeria



**UNMATCHABLE VALUE PROPOSITION FOR;**

- **ATTRACTING INVESTMENT**
- **CREATING JOBS**
- **GENERATING WEALTH**