

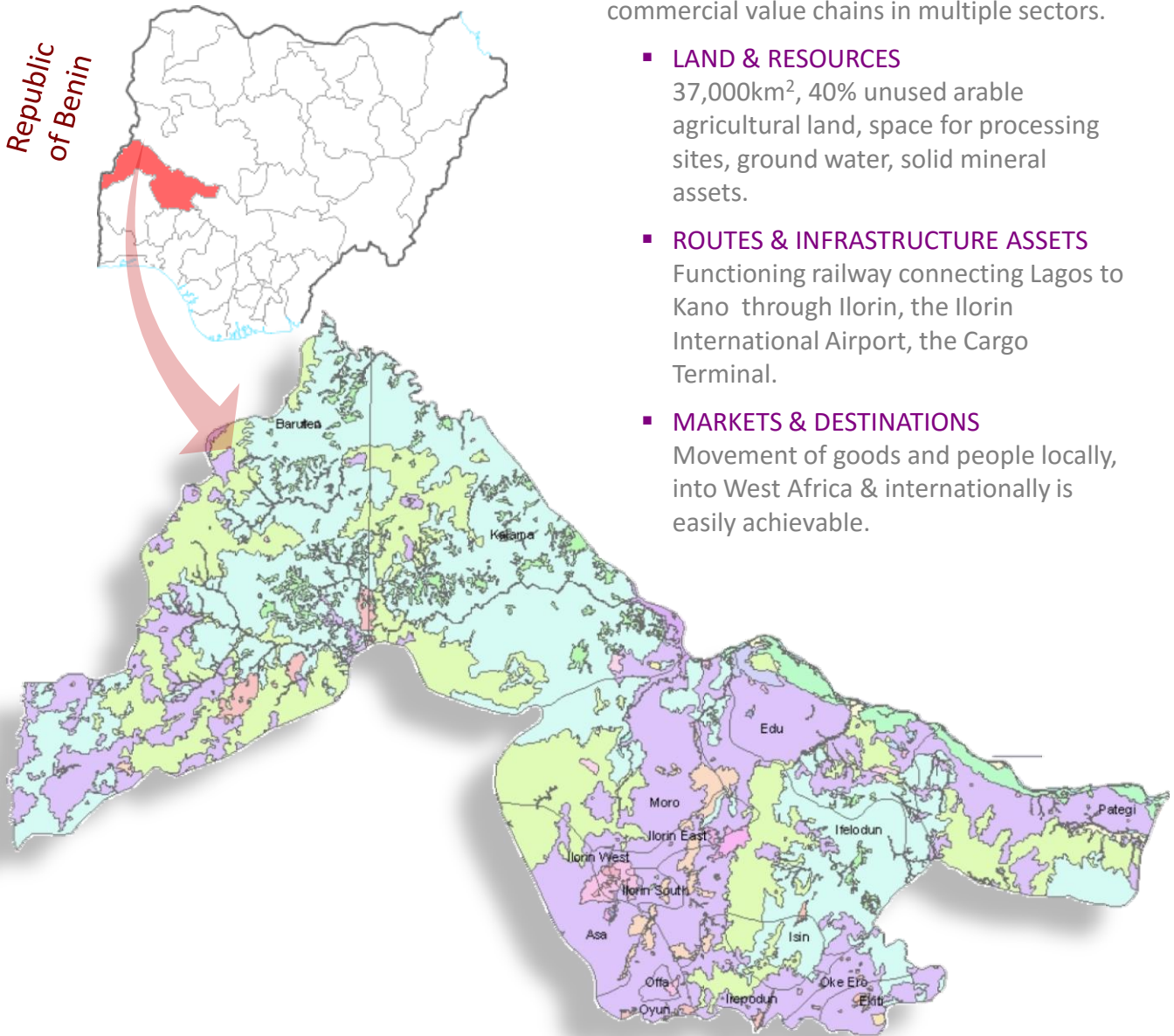


## KWARA'S COMPETITIVE ADVANTAGES

Put them to work for you!

## CONNECTIVITY: RESOURCES, LOCATION, ROUTES & ASSETS

Kwara State's inherent value proposition is manifold and can support a variety of commercial value chains in multiple sectors.



- **LAND & RESOURCES**  
37,000km<sup>2</sup>, 40% unused arable agricultural land, space for processing sites, ground water, solid mineral assets.
- **ROUTES & INFRASTRUCTURE ASSETS**  
Functioning railway connecting Lagos to Kano through Ilorin, the Ilorin International Airport, the Cargo Terminal.
- **MARKETS & DESTINATIONS**  
Movement of goods and people locally, into West Africa & internationally is easily achievable.

**IN KWARA STATE, WE HAVE GONE BEYOND  
“HELPING WITH ENABLING ENVIRONMENTS”!**

Our philosophy is to create **NEW COMPETITIVE ADVANTAGES** from existing comparative advantages. This makes us an all-round partner, better able to collaborate with highest optimality.

SEE WHAT WE OFFER...



## ONE – STOP – SHOP

- KP<sup>3</sup> Bureau is your primary contact within the KWSG for all your business and investment needs/inquiries
- KP<sup>3</sup> Bureau will interface on your behalf with any other entity affiliated with the KWSG as required
- Helps increase your efficiency & reduces transaction closure time



## FLEXIBLE PARTNERSHIP OPTIONS

- Partnership models are limitless!
- Full gamut from Simple operator agreements to Equity-based joint ventures are possible.
- Criteria: model that ensures partners' requirements for success (financial and otherwise) are met
- Criteria: needs and interests of the residents and government of Kwara State are protected.

## INTERFACE WITH FEDERAL AND LOCAL GOVERNMENTS

- KP<sup>3</sup> Bureau liaises with all necessary partners at the Federal and Local levels
- KP<sup>3</sup> Bureau is better suited to manage associated risks and handle their requirements.
- This coordination role helps to manage financial, operational and reputational factors that impact the bottom (socio-economic and financial) line.

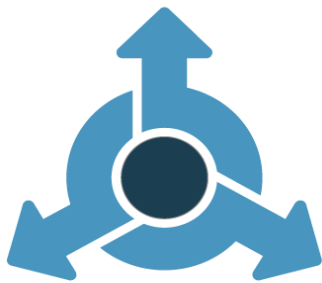


## LEVERAGING PRIVATE & OTHER RELATIONSHIPS

- Our networks are your networks!
- We leverage relationships where appropriate to ensure congruence between our activities in a way that is value additive
- For financial, legal, strategic, and advisory matters, we can add value to our mutual benefit.

## INTERNAL REFORMS

- Aim to meet the credibility, pace and performance expectations of private sector
- Realign, reorient and reorganize key elements of performance, fiscal agility, and decision-making responsiveness



## LEGAL & OPERATIONAL FRAMEWORK

- KP<sup>3</sup> Bureau: semi-autonomous entity created by the 2015 PPP Law
- Empowered to transact on behalf of the KWSG
- Assets under purview include existing and newly proposed
- infrastructure for social service delivery and commercial gain

## PROCESS & RESULTS TRANSPARENCY

- Clear indication of expectations for proposal/idea submissions
- Full disclosure on steps, expected duration & expected outcomes
- Publicly viewable PPP & Large Projects Tracker
- Easily accessible Contract Amendment Request, Appeal & Dispute Resolution Forms
- All queries will be answered and all steps will be taken to satisfy our partners at any given time.



## THESE ARE KWARA'S COMPETITIVE ADVANTAGES

Put them to work for you!