

PLEASE NOTE:

- i. This list has been compiled to help guide potential partners in their proposal submissions to the KWSG. Although comprehensive, this is not an exhaustive list and will be amended as necessary. It is intended only as a starting point. It is generic to cover the minimum expected information.*
- ii. Each potential partner should first review the requirements in their entirety before packaging any full or initial submission to the KWSG. Make sure to include any other details that reflect the uniqueness of your proposition.*
- iii. Assessments of each proposal will be based on the relevance to the KWSG policy at the time of submission and/or review. All or part of the requirements listed, below and possibly any other criteria that may be deemed necessary, will also be used.*
- iv. Be aware that for submissions where the finance risk is estimated as high, additional information on the lender may be required. In those instances, the potential partner must submit information captured in the “PROPOSAL DETAILS FROM FINANCIAL PARTNERS & LENDERS” list.*
- v. All efforts will be made to clearly explain the methodology and process of review for each submission once a decision has been made.*

THE FOLLOWING SUMMARY FORM SHOULD BE ATTACHED TO EACH PROPOSED PARTNERSHIP WITH THE KWARA STATE GOVERNMENT (KWSG) THAT IS SUBMITTED FOR REVIEW. SEND THIS FORM AND OTHER PERTINENT INFORMATION, ALONG WITH YOUR PROPOSAL ELECTRONICALLY (ALL IN PDF FORMAT) TO invest@kwarappp.gov.ng

Project / Program Name	
Company/Group Name	
Main Sector(s) Impacted	
Project Value (overall and in phases if applicable) if in currency other than Naira (₦), indicate exchange rate and convert to Naira	

PARTNER/CONSORTIUM PROFILE

This section provides a brief introduction of the relevant party(ies) to the proposal.

Name of Company/ Consortium <i>(include website if available)</i>	
Incorporation/Registration Details	
Names of subsidiaries or related companies (if relevant) <small>(only those necessary for purpose of this proposal only)</small>	
List consortium members (if relevant) <ul style="list-style-type: none"> - Name - Role - # Years in Consortium - % Ownership - Websites 	
What are the main business lines the consortium is involved in?	
Executive Management Team <ul style="list-style-type: none"> - Name - # Years Project Relevant Experience - Qualifications - Contact 	
Country(ies)/Region(s) of Operation	
Provide information on pending or threatened litigation involving up to 10% of shareholders equity	
Please send soft copy of 3 years audited financials of main lender and/or local affiliate for this proposal to invest@kwarapp.gov.ng . Alternative, you may provide a link if the information is already online.	

DETAILS OF PAST SIMILAR PROJECTS

This section provides a brief overview of past projects that are similar in type, scope, region, value, or in any other ways to the current proposal under review.

List the most recent projects in the last 2 fiscal years the company/group has carried out.

- Project name
- Project value
- Project structure
- Current status
- Former and/or current role in project

(one only line for each project)

Project finance structure. State which aspects (if any) of each you financed.

Provide references for each of the projects mentioned above.

ABOUT THE PROJECT – [INSERT NAME]

This section provides a brief overview of the project under review.

Name of Project	
Main sector(s) impacted	
Secondary sector(s) impacted	
Estimated beneficiaries (category, number, LGA, etc.)	
Main Outcomes	
Proposed nature of partnership	
Partners' Role	
Exact requirements from KWSG and how contribution will be put to use (especially cash)	
Other external (non-KWSG) affiliates/partners required to make the project work	
Are there any special conditions for partnership?	

ABOUT THE PROJECT – [INSERT NAME]

This section provides a brief overview of the project under review.

<p>What are the major risk identified and mitigating strategies?</p>	
<p>Equity/Debt Mix (if applicable)</p>	
<p>Terms of Finance</p>	<ul style="list-style-type: none"> ▪ Amount (in original currency): ▪ Prevailing Exchange Rate: ▪ Tenor: ▪ Moratorium on Interest Rate: ▪ Moratorium on Principal: ▪ Interest Rate: ▪ List any other charges that add to Cost of Finance: <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>Please attach a proposed repayment schedule.</p>
<p>Funds/Bankers' Details</p>	<ul style="list-style-type: none"> ▪ Source of Funds: ▪ Bankers' details (source country) <ul style="list-style-type: none"> Address: Contact name: Email: ▪ Bankers' details (Nigeria) <ul style="list-style-type: none"> Address: Contact name: Email:
<p>How do you propose to handle exchange rate risk if applicable? Can repayment be in Naira?</p>	
<p>How many years after operational commencement will the project become profitable or self-sustaining?</p>	

ABOUT THE PROJECT – [INSERT NAME]

This section provides a brief overview of the project under review.

Indicate which of the following documents will be attached to this summary sheet.

- Feasibility Study
- Business Case
- Risk Matrix
- Profit & Loss Projections
- Expected investment payback period
- Indicative purchase agreements or Expressions of Interest
- Indicative project milestones schedule
- Proof of funds availability (from all relevant bankers, including from external parties' financiers if applicable)