

KWARA STATE'S COMPETITIVE ADVANTAGES

We have gone beyond “creating enabling environments”. Our philosophy for governance is to **CREATE NEW COMPETITIVE ADVANTAGES FROM EXISTING COMPARATIVE ADVANTAGES**. This makes us an all-round partner that collaborates in the most optimal ways possible.

To meet the 21st century needs of our residents and partners we wish to attract, this translates in a variety of ways from program planning and execution methodology for delivery of services, to internal reforms for greater efficacy in governance.

LEGAL & OPERATIONAL FRAMEWORK

The KP³ Bureau is an entity of the KWSG created by the Public Private Partnership Law, and approved by the Executive Governor, in May 2015. It is empowered to transact on behalf of the KWSG for all matters relating to public-private partnership procurements that involve any assets (existing or proposed) of the State for the purposes of social service delivery and commercial gain.

ONE-STOP SHOP

The KP³ Bureau is your primary contact within the KWSG for all your business and investment needs. As the need arises to interface with any other entity affiliated with the KWSG, all such interaction will be coordinated on your behalf. This increases your efficiency and reduces the time from the transaction's initiation to commercial close.

FLEXIBLE PARTNERSHIP OPTIONS

Partnership models are limitless! The full gamut of options from simple operator agreements to equity-based joint ventures are possible. The final decision always comes down to the model that will ensure the partners' requirements for success (financial and otherwise) are met; and the needs and interests of the people of Kwara State are protected.

PROCESS & RESULTS TRANSPARENCY

Descriptions of the steps involved at each point of the decision making process before any investment decision is made is available on the website at www.kwarap3.gov.ng. There's a publicly viewable project tracker that also shows the current and immediately concluded steps of each project. All queries will be answered and any legal actions may be taken to satisfy partners at any given time.



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CONNECTIVITY: LOCATION, ROUTES & ASSETS

Kwara State has an inherent value that is 2-fold. With 40% unused arable agricultural land, space for processing sites, and solid mineral assets, several industrial value chains will comfortably thrive here. The functioning railway connecting Lagos to Kano, the Ilorin International Airport, and the Cargo Terminal all mean that critical infrastructure are for movement of goods and people (locally, in West Africa & internationally) are readily available.

INTERNAL REFORMS

In order to effectively meet the pace and performance expectations of the partners we intent to attract, KWSG has taken the unequivocal steps required to realign, reorient and reorganize those key elements of performance, fiscal agility, and decision-making responsiveness that communicate our credibility as a partner. The new internal revenue service (KW-IRS) and sector management anchor this.

INTERFACE WITH FEDERAL AND LOCAL GOVERNMENTS

With a vested interest in the success of all ventures located in the State, the KWSG through the KP³ Bureau, liaises with all necessary partners at the Federal and Local levels as it is in a position to better manage the associated risks and requirements. This coordination role has financial, operational and reputational consequences, all of which impact the bottom (socio-economic and financial) line.

LEVERAGING PRIVATE & DONOR RELATIONSHIPS

As an across-the-board partner, our networks are yours to leverage as required. The idea is to ensure congruence between our activities in a way that is value additive and brings all parties closer to their end goals. Whether in financial, legal, strategic, and advisory matters, we can add value to our mutual benefit.